

**TRAINING CALENDAR**
**JANUARY - JUNE 2019**

<b>Business Finance &amp; Financial Training</b>	Training Dates	Duration	Trainer	Fee	HRDA Subsidy	Final fee*
Finance and Accounting for non-financial Managers	2/4,5/4	14 hours	Stelios Markoulis	€ 500.00	€ 238.00	€ 262.00
Manage Funds, Portfolios & the Risks in the Financial Services Sector [35 CPDs] Evening classes, 18:00-21:45	7/5, 9/5, 14/5, 16/5, 22/5, 23/5, 28/5, 30/5, 4/6, 6/6	35 hours	Demetris Tsingis, Constantinos Papanastasiou, Demetris Nicolaou	€ 985.00	€ 595.00	€ 390.00
AML and Compliance Requirements for Corporate Service Providers	17-May	6 hours	Demetris Tsingis	€ 240.00	€ 102.00	€ 138.00
<b>NEW:</b> Financial Modelling and Risk Analysis	29/5, 30/5	14 hours	Dimitris Leimonis	€ 380.00	€ 0.00	€ 380.00
Compliance and Regulation Updates	07-Jun	6 hours	Demetris Tsingis	€ 240.00	€ 102.00	€ 138.00
Audit Methodology <b>LIMASSOL</b>	TBA	7 hours	TBA	€ 190.00	€ 0.00	€ 190.00
Corporate restructuring and financial statement analysis	TBA	12 hours	TBA	€ 275.00	€ 0.00	€ 275.00
Cyprus Business Taxation: Overview and Updates	TBA	7 hours	TBA	€ 190.00	€ 0.00	€ 190.00
Investment Funds in Cyprus	14-Jun	6 hours	Demetris Tsingis	€ 240.00	€ 102.00	€ 138.00
<b>NEW:</b> Debt Restructuring	TBA	12 hours	TBA	€ 275.00	€ 0.00	€ 275.00
<b>NEW:</b> Financial Statements Analysis	TBA	14 hours	Demetris Nicolaou	€ 500.00	€ 238.00	€ 262.00
MiFID II, MiFIR and EMIR	28-Jun	6 hours	Demetris Tsingis	€ 240.00	€ 102.00	€ 138.00
<b>Management &amp; Operations</b>						
<b>NEW:</b> Excel Basics - Level I	05-Feb	7 hours	Marinos Demosthenous	€ 140.00	€ 0.00	€ 140.00
<b>NEW:</b> Excel Advanced - Level II	12-Feb	7 hours	Marinos Demosthenous	€ 140.00	€ 0.00	€ 140.00
Managing Projects using PMI's Standards <b>LIMASSOL</b>	27/2, 7/3, 14/3, 21/3, 28/3	35 hours	Andreas Solomou	€ 1,195.00	€ 595.00	€ 600.00
Managing Projects using PMI's Standards	5/4, 12/4, 19/4, 3/5, 7/5	35 hours	Andreas Solomou	€ 1,195.00	€ 595.00	€ 600.00
Employment Law in Cyprus	15/5, 16/5	14 hours	Stylianios Christoforou	€ 500.00	€ 238.00	€ 262.00

<b>People Management &amp; HR Training</b>	Training Dates	Duration	Trainer	Fee	HRDA Subsidy	Final fee*
<b>NEW:</b> Dealing with conflict in the workplace	21-Feb	7 hours	Michalis Miltiades	€ 190.00	€ 0.00	€ 190.00
<b>NEW:</b> Coaching skills for Leadership Development	19/3, 20/3, 17/4, 18/4	28 hours	Georgia Stylianidou	€ 420.00	€ 0.00	€ 420.00
Building and Managing High Performance Work Teams <b>LIMASSOL</b>	22/5, 23/5	14 hours	Georgia Stylianidou	€ 500.00	€ 238.00	€ 262.00
<b>Business Strategy</b>						
<b>NEW:</b> Πρακτική Δημιουργία και Αξιολόγηση Επιχειρηματικού Πλάνου	7/2, 8/2	14 hours	Παναγιώτης Ιακωβίδης	€ 500.00	€ 238.00	€ 262.00
Data Analytics and Business Intelligence using Power BI and Power Pivot	6/3, 7/3	14 hours	Dimitris Leimonis	€ 500.00	€ 238.00	€ 262.00
Customer Service Excellence	20/3, 21/3	14 hours	Yiannis Pollalis	€ 500.00	€ 238.00	€ 262.00
<b>Professional Services</b>						
Corporate Administrators Programme <b>Evening classes, 18:00-21:45</b>	4/2, 11/2, 18/2, 25/2, 4/3, 18/3, 8/4, 15/4	28 hours	Demetris Savvides	€ 420.00	€ 0.00	€ 420.00
The Drafting of Contracts	14/5, 21/5, 28/5	21 hours	Demetris Savvides	€ 315.00	€ 0.00	€ 315.00
International Taxation	TBA	24 hours	Demetris Savvides	€ 360.00	€ 0.00	€ 360.00
<b>Sales &amp; Marketing</b>						
<b>NEW:</b> Διεθνοποίηση Προϊόντων και Υπηρεσιών: Μέθοδοι, Επιλογές και Στρατηγική <b>LIMASSOL</b>	3/6, 10/6	14 hours	Παναγιώτης Ιακωβίδης	€ 380.00	€ 0.00	€ 380.00
<b>VITAL PROGRAMMES FULLY SUBSIDIZED BY THE HRDA</b>						
Innovation in the customer servicing chain for profitable growth	9/4, 16/4	14 hours + 4 hours company consultation	Paris Cleanthous	€ 1,530.00	€ 1,530.00	€ 0.00
Innovative Strategic Planning for Smaller Enterprises	21/5, 28/5	14 hours + 4 hours company consultation	Paris Cleanthous	€ 1,530.00	€ 1,530.00	€ 0.00
Innovative Performance Management System for Professional Services	19/6, 26/6	14 hours + 4 hours company consultation	Thomas Poutas	€ 1,530.00	€ 1,530.00	€ 0.00



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